

Sales Manager Taipei

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Company: Mölnlycke

Location: Taipei

Category: other-general

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Responsibilities

Sales Management, responsible for wound care products to achieve short-term and long-term business goals in direct accounts

Management direct sales team and accounts

Led sales team to drive and develop WC business to achieve sales target.

Develop and execute the A&P programs to drive product usages and gain the market share from competitors.

Support team in direct sales activities and drive business to achieve sales goals.

Cultivate and manage users and KOLs

Coordinate with other departments to ensure the timely support obtaining and efficient sales operation.

Territory and sales target assignment

Requirement

Bachelor's degree in medical related science; Master's degree or MBA equivalent preferred

At least 6 years experiences in medical device industry and 3 years experience in sales and people management. Proven track record of achieving sales target and leading a sales team.

Strong interpersonal communication skills

Demonstrable computer literacy with Intermediate to advanced skills in Microsoft Word, Excel,

Outlook, PowerPoint and digital platforms.

Speaking and reading proficiency in English

About Mölnlycke

Mölnlycke is a world-leading medical products and solutions company that equips healthcare professionals to achieve the best patient, clinical and economic outcomes.

Our business is organised in the four business areas Wound Care, Operating Room Solutions, Gloves and Antiseptics, where customer centricity, sustainability and digitalisation are at the heart of everything we do.

Mölnlycke employs around 8,400 people. The company headquarters are in Gothenburg, Sweden and we operate in more than 100 countries worldwide. For more information, please visit

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