

Leading Engineer, Field Application Eng'g

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Company: Advanced Energy

Location: Taiwan

Category: other-general

OVERALL MISSION / PURPOSE

Provide technical support and application assistance to our customer in Taiwan on power products for Hyperscale and Enterprise products. Work with Customer sales on design-wins, act as liaison between Engineering, factory and customer. Build long term relationship with customer to understand future needs and define future product specification and share with marketing to create new product generations, which meet broader customer group forming Artesyn std. products. Manage customer opportunities and maximize product re-usage through standardization.

KEY RESULTS AREAS / DUTIES, RESPONSIBILITIES & TIME SPENT ON THE DUTY

1. Technical Account Management for C&S/Consumer for Taiwan ODMs

- Support Sales/Customer on product inquiries
- Provide assistance on liaison between DE and other internal groups and Enterprise, OEM.ODM accounts
- Solve technical/application issues
- Support Enterprise and ODM's at requested Co-tests
- Act as liaison between Customer and Artesyn XiAn test center

2. Design-Win activities at Taiwan ODMs

- Support Sales to achieve design wins through technical expertise and regular roadmap updates
- Define standard product specification based on platform feedback from Enterprise/ODMs and work with Marketing on possible developments

- Define scope of changes, if required for Design-wins and share with MKT/DE

3. PSG activities

- Identify if it is RMA case or NDF
- Support Customer on RMA activities
- Act as liaison between Customer and Artesyn factory PSG team and track activities for timely closure

4. Internal Training Activities

- Based on gathered application experience, build training material or lesson learned and share with internal team
- Prepare annual team training material for important topics beneficial to FAE/DE group

5. Industry knowledge

- Survey C&S and Hyperscale market trends and share with AEI internal groups
- Use knowledge to prepare better PPT for promoting AEI products
- Use knowledge to define standard product feature set and specification and work with marketing.

JOB SPECIFICATION / COMPETENCY REQUIRED

1. Knowledge

- PSU topologies and Digital PSU design
- PMBus/SMBus debugging
- Schematic. CAD. Etc.
- Account/Task management
- Office

2. Skills

- Manage ODM accounts & Tasks
- Technical PPT generation and presentation
- Scope & specification definition
- Chinese & English speaking
- Good social and communication

3. Abilities & Behavior

- Self-driven
- Team oriented work attitude
- Analytical, logical comprehension
- Diligent work attitude

- Positive attitude for new challenges

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