

## District Manager Retail, Central

[Apply Now](#)

Company: adidas

Location: Taichung

Category: other-general

### **PURPOSE & OVERALL RELEVANCE FOR THE ORGANISATION:**

Assist the Retail Operations Manager by supervising all store managers within the district, leading them to achieve the delivery of retail and financial KPIs of the district.

### **KEY RESPONSIBILITIES:**

#### **Objective & Target:**

- Supervise the delivery of own retail and financial KPI in his/her own retail district.
- Work with the Retail Operations Manager to plan Stores' objectives with Head of Retail.

#### **Operation:**

- Monitors performance of own retail stores in terms of sales and operations through targets and key performance indicators.
- Supervise the stores managers and lead them in making their development plans.
- Supervise the KPIs tracking and reporting systems
- Provide programs and promos for the company-owned shops, as well as oversee the implementation of said projects.
- Visit all stores in your area frequently. Weekend or annual festival attendance arrangements will depend on the situation. Also, checking shoe line per category types. If necessary, increase/decrease the type according to the immediate needs.
- Arrange monthly meeting with all the Shop Managers in your area to review the current shoe line and make recommendations as to which improvements are required

- Co-ordinate and supervise the activities of all under you and ensure that all procedures are done in accordance with Company policy and standard and maintained.

### **Data Analysis:**

- Work with the Retail Operations Manager in analyzing the sell-through figures and develop action plans with stores managers to achieve targets.

### **Budget and Expenses:**

- Ensure control of expenses as per budget
- Check monthly sales budgeted per shop per week

### **Personnel Management:**

- Lead Cluster Manager/Store manager to achieve KPI of their respective area, including Sales, store personnel management and department store contacts
- Plan training and management plan of store retail teams
- Recommend structural or human changes in store in order to achieve sales and image targets
- Coordinate with store managers staff recruitment and development plan.
- Identify talents to be recruited for other company functions.
- Recommends to training department training and development needs for own retail
- Ensure quality of efficiency of training within own retail

### **KEY RELATIONSHIPS:**

*Internal: Retail Store Teams, Human Resources, Retail Biz Planning, Retail Merchandising, Brand, Sales, Finance, Global Sales Strategy & Excellence*

External: Department Stores, Landlords, Suppliers, Vendors

### **KNOWLEDGE, SKILLS AND ABILITIES:**

- Communicating with others
- Manage relationships and diversity
- Planning and Organizing
- Analysis and problem solving
- Learning and self-development

## REQUISITE EDUCATION AND EXPERIENCE / MINIMUM QUALIFICATIONS:

- Minimum 7-8 years of experience in store management, or store network (district) management.
- Minimum 3 to 5 years of experience in a retail multinational company
- College or University Degree
- Good spoken and written English

[Apply Now](#)

## Cross References and Citations:

1. District Manager Retail, Central [SocialworkjobsJobs TaichungSocialworkjobs](#)
2. District Manager Retail, Central [Europajobscentral Jobs Taichung Europajobscentral](#)
3. District Manager Retail, Central [KualalumpurjobsJobs TaichungKualalumpurjobs](#)
4. District Manager Retail, Central [Instrumentationjobs Jobs Taichung Instrumentationjobs](#)
5. District Manager Retail, Central [Jobslibrary Jobs TaichungJobslibrary](#)
6. District Manager Retail, Central [Scholarjobs Jobs TaichungScholarjobs](#)
7. District Manager Retail, Central [Theworkopportunity Jobs Taichung Theworkopportunity](#)
8. District Manager Retail, Central [HoustonjobsJobs TaichungHoustonjobs](#)
9. District Manager Retail, Central [VancouverjobsJobs TaichungVancouverjobs](#)
10. District Manager Retail, Central [ManchesterjobsearchJobs Taichung Manchesterjobsearch](#)
11. District Manager Retail, Central [ExpertiniJobs TaichungExpertini](#)
12. District Manager Retail, Central [Usajobsfinder Jobs TaichungUsajobsfinder](#)
13. District Manager Retail, Central [PhpjobsJobs TaichungPhpjobs](#)
14. District Manager Retail, Central [Perhourjobs Jobs TaichungPerhourjobs](#)
15. District Manager Retail, Central [Topjobsearch Jobs TaichungTopjobsearch](#)

16. District Manager Retail, Central Searchcanadajobs Jobs Taichung

[Searchcanadajobs ↗](#)

17. District Manager Retail, Central Searchnzjobs Jobs Taichung Searchnzjobs ↗

18. District Manager Retail, Central Servicemanagementjobs Jobs Taichung

[Servicemanagementjobs ↗](#)

19. District manager retail, central Jobs Taichung ↗

20. AMP Version of District manager retail, central ↗

21. District manager retail, central Taichung Jobs ↗

22. District manager retail, central Jobs Taichung ↗

23. District manager retail, central Job Search ↗

24. District manager retail, central Search ↗

25. District manager retail, central Find Jobs ↗

Source: <https://tw.expertini.com/jobs/job/district-manager-retail-central-taichung-adidas-9b2db89cc1/>

Generated on: 2024-05-05 by Expertini.Com