

# Taiwan Jobs Expertini®

## Corporate Bank - Client Services Analyst- Associate

[Apply Now](#)

Company: 0799 Deutsche Bank Aktiengesellschaft, Filiale Taipei

Location: Taiwan

Category: other-general

### Description

#### Details of the Division and Team:

Positive Impact. It's what drives us. More than a claim, this describes the way we do business. Our purpose as a business is to enable economic growth and societal progress. We want to be a bank that creates a positive impact for clients, employees, investors, and society. We're committed to being the best financial services provider in the world, balancing positive impact with precision to deliver superior solutions for our clients. This is made possible by our people: agile minds, able to see beyond the obvious and act effectively in an ever-changing global business landscape. As you'll discover, our culture supports this. Diverse, international and shaped by a variety of different perspectives, we're driven by a shared sense of purpose. At every level agile thinking is nurtured. And at every level agile minds are rewarded with competitive pay, support and opportunities to excel.

At the heart of Deutsche Bank's client franchise is the Corporate Bank, a market leader in risk management for FX and Rates, Cash Management, Lending, Trade Finance, Trust and Agency Services as well as Securities Services. Focusing on the treasurers and finance departments of corporate and commercial clients and financial institutions across the globe, our universal expertise and global network allows us to offer truly integrated and effective solutions.

#### Role:

Securities Services business is a part of the Corporate Bank division in Deutsche Bank.

The business in APAC is serviced out of 12 locations.

This role is based in Taipei where we are looking for a dynamic and aspirational individual keen to make a career in the securities services business. The role is in the Relationship & Transaction Management (RTM) team of Corporate Bank. This is a client facing role and the individual should be able to manage both domestic as well as off-shore/cross border clients for Custody Services.

**What we will offer you:**

A healthy, engaged and well-supported workforce is better equipped to do their best work and, more importantly, enjoy their lives inside and outside the workplace. That's why we are committed to providing an environment with your development and wellbeing at its center.

**You can expect:**

Annual health checkup – cost borne by company (once a year) (above 40years old is TWD10,000 & less than 40 years old is TWD5,000)

EAP – free and confidential counseling, online work-life resources

Annual leaves entitlement

Better Maternity leave

**Your key responsibilities:**

Relationship Management for Clients

Provides oversight and acts as escalation contact for service-related queries by applying the highest standards. Works closely with various stakeholders like Coverage, Sales, Product Managers and Operations to resolve road blocks that hinder closure of deals / Client request.

Liaises with overseas teams to ensure globally / regionally consistent high standards in service solutions for clients.

Identifying potential client services concerns and facilitating proactive intervention steps.

Organize regular client meetings and formal service performance reviews with clients according to strategic priorities and client needs.

Monitor the service delivery quality delivered.

Work with clients for additional / new business development

Contributes to Continuous Improvement in activities leading to operational efficiencies and increase in Business.

Work with stakeholders to carry-out KYC recertification within the prescribed timeframe and continuous vigilance responsibility.

**Your skills and experience:**

Have a minimum of 2 years client services experience working in Securities Services business and familiar with Foreign Institutional Investor (FINI) regulations and market practices.

Have sufficient experience in handling clearing & settlement, Corporate Actions query handling and processes as required for Global and Local custody.

Have experience in managing Relationship for Institutional clients.

Working knowledge on KYC/ Client Onboarding processes/ requirements.

Possess excellent communication skills, inter-personal skills and be a strong team player.

Be pro-active and able to resolve and respond to clients' queries and issues within the agreed turnaround times.

Be diligent and ensure quick escalations on key client issues or matters requiring senior management attention.

Be independent, self-starter and able to liaise with clients and internal stakeholders including senior management.

Be well-versed with MS-Office applications and Project Management experience.

Dynamic thinking and highly adaptable to constantly changing environment.

Strong time management, organizational, planning and follow-up skills; ability to multi-task effectively.

Trust License is a pre-requisite.

**How we'll support you:**

Flexible working to assist you balance your personal priorities

Coaching and support from experts in your team

A culture of continuous learning to aid progression

A range of flexible benefits that you can tailor to suit your needs

Training and development to help you excel in your career

[Apply Now](#)

#### Cross References and Citations:

1. Corporate Bank - Client Services Analyst- Associate [Philadelphiajobs](#) [Jobs Taiwan](#) [Philadelphiajobs](#) ↗
2. Corporate Bank - Client Services Analyst- Associate [Sqljobs](#) [Jobs Taiwan](#) [Sqljobs](#) ↗
3. Corporate Bank - Client Services Analyst- Associate [Cardiologistjobs](#) [Jobs Taiwan](#) [Cardiologistjobs](#) ↗
4. Corporate Bank - Client Services Analyst- Associate [ExpertiniJobs](#) [Taiwan](#) [Expertini](#) ↗
5. Corporate Bank - Client Services Analyst- Associate [Aucklandjobs](#) [Jobs Taiwan](#) [Aucklandjobs](#) ↗
6. Corporate Bank - Client Services Analyst- Associate [Philadelphiajobs](#) [Jobs Taiwan](#) [Philadelphiajobs](#) ↗
7. Corporate Bank - Client Services Analyst- Associate [Clerkjobs](#) [Jobs Taiwan](#) [Clerkjobs](#) ↗
8. Corporate Bank - Client Services Analyst- Associate [MedicaljobsnearmeJobs](#) [Taiwan](#) [Medicaljobsnearme](#) ↗
9. Corporate Bank - Client Services Analyst- Associate [Netherlandsjobs](#) [Jobs Taiwan](#) [Netherlandsjobs](#) ↗
10. Corporate Bank - Client Services Analyst- Associate [Craftsjobs](#) [Jobs Taiwan](#) [Craftsjobs](#) ↗
11. Corporate Bank - Client Services Analyst- Associate [Cosmeticsjobs](#) [Jobs Taiwan](#)

**Cosmeticsjobs** ↗

**12. Corporate Bank - Client Services Analyst- AssociateMarketingjobs Jobs Taiwan**

**Marketingjobs** ↗

**13. Corporate Bank - Client Services Analyst- AssociateRespiratorytherapistjobs Jobs**

**Taiwan Respiratorytherapistjobs** ↗

**14. Corporate Bank - Client Services Analyst- AssociateSciencejobsnearme Jobs**

**Taiwan Sciencejobsnearme** ↗

**15. Corporate Bank - Client Services Analyst- AssociateCeojobsJobs TaiwanCeojobs**

↗

**16. Corporate Bank - Client Services Analyst- AssociateOnlinejobsearch Jobs Taiwan**

**Onlinejobsearch** ↗

**17. Corporate Bank - Client Services Analyst- AssociateShanghaijobs Jobs Taiwan**

**Shanghaijobs** ↗

**18. Corporate Bank - Client Services Analyst- AssociateAustraliacareers Jobs Taiwan**

**Australiacareers** ↗

**19. Corporate bank - client services analyst- associate Jobs Taiwan** ↗

**20. AMP Version of Corporate bank - client services analyst- associate** ↗

**21. Corporate bank - client services analyst- associate Taiwan Jobs** ↗

**22. Corporate bank - client services analyst- associate JobsTaiwan** ↗

**23. Corporate bank - client services analyst- associate Job Search** ↗

**24. Corporate bank - client services analyst- associate Search** ↗

**25. Corporate bank - client services analyst- associate Find Jobs** ↗

Source<https://tw.expertini.com/jobs/job/corporate-bank-client-services-analyst-associat-taiwan-0799-deutsche-bank-a-1a91cd6f80/>

Generated on: 2024-05-02 by Expertini.Com