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Client Advisor - Taipei

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Company: Loro Piana

Location: Taiwan

Category: other-general

Position

POSITION SUMMARY

Reporting to Shop Manager, the Sales Assistant contributes to the growth of sales in the shop. The Sales Assistant is responsible for engaging clients and nurture their brand loyalty by conveying Loro Piana values, and maintain customer services as per Loro Piana standards.

DUTIES & RESPONSIBILITIES

Sales

Achieve sales targets through effective use of selling techniques, clienteling and product knowledge, contributing to the global team performance

Demonstrate team work

Monitor individual target in terms of daily and monthly sales

Customer Relations And Following

Make clients be convinced by the brand quality and value

Welcome clients like a host

Fill out and update the client book, build relationship with customers

Ensure the upkeep of the sale space and the image of the store

Deliver extra mile services if needed

Back Office Support

Contribute to stock management

Able to maintain floor display area and merchandise

Ensure customer service beyond reproach

Profile

Job Requirements:

At least 2 years retail sales experience

Service oriented with excellent clienteling skills

Enthusiastic and sincere with positive working attitude

Good team player, with good communication and interpersonal skills.

Native Mandarin speaker a must

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