

Associate Solutions Engineer (Full Time) - Taipei, Taiwan - Sourcing.

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Company: Cisco

Location: Taiwan

Category: other-general

Cisco Sales Associates Program (CSAP) Associate Solutions Engineer - Taipei,

Taiwan**What You'll Do:** Cisco Sales Associates Program offers a global environment that provides structured training and on-the-job-experience. We will develop your technical, sales and communication skills through a variety of areas based on our model of Education Experience Exposure. You will learn how to position Cisco's architectures, solutions, products and technologies to our customers. Your career will continue in a Solutions Engineering role as part of Cisco's Global Virtual Engineering (GVE) Team. GVE is a technical presales organisation, that provides software and Solutions Engineering services to customers, partners, and internal Cisco sales teams. As a Solutions Engineer, you'll discover, demonstrate and design solutions by engaging with our customers and partners to bring technical solutions to their complex challenges. From there, your career can develop and grow into a variety of opportunities at Cisco. While challenging, it will inspire you to become the best version of yourself. You will achieve industry-standard certifications, as part of our perpetual learning approach, and be assessed and mentored through customer simulations and on-the-job activities. We'll offer you a safe and fun environment to practice what you've learnt, all the while providing you with feedback and coaching to develop your potential. **Who You'll Work With:** You will train alongside incredibly hardworking talented individuals, like yourself, from different countries and diverse backgrounds. Early on, you will make long-lasting friendships and belong to a rich human network that will support you throughout your career. As a successful Associate Solutions Engineer (ASE), you will expand your software, Collaboration, Security, Networking and Cloud to collaborate with Cisco sales

professionals and provide technical solutions that drive business outcomes for our customers and partners. You'll learn from experts and coaches in an unrivalled setting using our own leading-edge technology. You'll have your own mentor, a CSAP alumnus who's been in your shoes and will help guide you. With a strong Cisco team committed to your success, you'll gain hands-on training and experience, while receiving an attractive salary and pursuing your career dreams! **Who You Are:**

Recent graduate of a technical degree, ideally with an emphasis on networking and computing; or certified from a Technical Boot Camp, Apprenticeship, Community College, or Vocational School with up to 3 years of professional experience (internship/work-study or apprenticeship applicable).

2-3 years' experience in similar or adjacent industry, in technical or presales support, or system engineer role.

Passionate about technical solutions sales and working with customers.

Excited about turning technical requirements into business value.

CCNA (Cisco Certified Network Associate) certified or currently learning towards CCNA and is set to complete it by the programme start date.

Real passion for technology, with an emphasis on networking and computing, with an interest in software languages such as Java and Python.

You are comfortable engaging an audience by explaining complex technology in simple terms.

Ability to creatively apply technology to solve customer problems.

Fluent in English and local language.

Demonstrate eagerness to establish a long-term Technical Sales career with Cisco.

Must be able to legally live and work in Taiwan without company sponsorship/support. Work permits obtained on your own are not applicable.

What we offer At Cisco, we strongly believe in the wellbeing of our employees and work life balance, and our benefits package is designed to reflect this. On top of your remuneration package, add holidays. you may be entitled to receive these as part of our People Deal and

benefits package. (May vary location.)

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